

BOARD OF DIRECTORS MEETING AGENDA December 3, 2017 North Ridge Country Club, Fair Oaks, CA

- I. Call the meeting to order at 1:00PM
- II. Invocation Len Dumas
- III. Outgoing At-Large Directors and Chapter Presidents Bill Troyanoski
 - 1. Jeff DeBenedetti, PGA
 - 2. Pat Jones, PGA
 - 3. Jeff Palmer, PGA
 - 4. Ed Winiecki, PGA
 - 5. Mike Dowd, PGA
 - 6. Ward Sutton, PGA
- IV. Election Results of At-Large Directors Len Dumas
 - 1. Ward Sutton, PGA
 - 2. Ed Winiecki, PGA
 - 3. Eric Lippert, PGA
 - 4. John Abendroth, PGA (Replaces Secretary position)
 - 5. Dave Lewis, PGA
- V. Past President's Comments
- VI. PGA President Paul Levy
- VII. District 11 Scott Ashworth
- VIII. Action Items
 - 1. Minute Approval October 23, 2017-P. 3-10, October 27, 2017, P,11-12, November 27, 2017 P. 13-14
 - 2. 2017 Financial Forecast/2018 Proposed Operating Budget (Handout A)
- IX. President's Report Bill Troyanoski
 - 1. Action Item and Request Log P. 15-16
 - 2. PGA Annual Meeting
 - 3. 2018 Board of Director Schedule P. 17
 - 4. Hall of Fame Update
 - 5. 2020 PGA Championship
 - 6. Staff Update
- X. Vice President's Report Dede Moriarty
 - 1. Report Provided as Action Item #2
- XI. Secretary's Report Dede Moriarty
 - 1. Facility and Membership Update P. 18-23
 - 2. Membership Dashboard P.24-25
- XII. Interim Executive Director Nancy Maul
 - 1. Section Short Term Plan Update
 - 2. SCNS / 1st & 10th Tee Bars \$1,000 Annual Chris Thomas Scholarship
 - 3. Annual Meeting & Special Awards Ceremony Itinerary
 - 4. Current Events & Holiday Schedule P.26
 - 5. Master Calendar

XIII. All Other Reports as Needed

1. Foundation, District 11, Employment Services, Additional Staff, Chapters, Division & Committee Reports are currently being submitted for publication in the 2017 NCPGA Annual Review

XIV. Officer Elections – Len Dumas

- 1. Honorary President
- 2. President
- 3. Vice President
- 4. Secretary Candidate Statements p. 27
- XV. Unfinished Business
- XVI. New Business
- XVII. Executive Session (Handout B)
- XVIII. Adjourn



BOARD OF DIRECTORS MEETING MINUTES October 23, 2017

Contra Costa Country Club, Pleasant Hill, Calif. Conference Call Information

Toll Free: (888) 394-8197 / Participant Passcode: 396961

Board Present: Bill Troyanoski, Dede Moriarty, Len Dumas, Jim Kepler, Mike Galli, Travis Alley, Ward Sutton,

Dennis Tuhn, Dan Brace
Conference Call: Nick Bailey

Staff Present: Chris Thomas, Nancy Maul, Brian Rich, Jade Reed, Ellen Lalande

Guests: Carol Pence, Jeff Sanchez

I. Meeting called to order at 1:00PM by President Bill Troyanoski

II. Invocation led by Honorary President Len Dumas

III. Past President's Comments - Len Dumas, PGA

Honorary President Dumas thanked everyone for attending and reminded everyone of the cup matches taking place on course. He then encouraged everyone to check out the memorabilia table in the banquet hall.

IV. Action Items

1. Minute Approval – July 19, 2017

i. Motion to approve: Director Dumas

ii. Second: Director Tuhn

iii. Approved - Unanimous

2. Propose additional action item to reopen NCPGA Hall of Fame

i. Motion to discuss: Honorary President Dumas

ii. Second: Director Kepler

iii. HP Dumas provided recommendations, guidelines for nomination, and proposed list of inductees as submitted on p. 49-53 of board packet. Highlighted that the intent is to celebrate honorees at NCPGA Semi-Annual Meeting to avoid detracting from year-end winners. HP Dumas pointed out that there is a need for the committee to tailor qualifications with attention to the Northern California Section in particular.

Guidelines include nominations due March 1, with decisions made by March 30 of that same year. Nominees must include four letters of recommendation which should include achievements, accomplishments, and contributions, and they may remain on ballot for 8

Approval Pending

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years. The committee has outlined both objective and subjective criteria and would love to make the announcement at the NCPGA Annual Meeting. The Hall of Fame location is still under discussion with TPC Harding Park as a potential site, and plaque design is still in development.

- President Troyanoski inquired how the election committee is selected and what the terms of service are. HP Dumas advised that the committee will be comprised of the NCPGA Executive Committee, the NCPGA Executive Director, two Past Presidents Committee members, and one NCPGA Honorary Member.
- 2. Director Kepler inquired if the list of nominees was the final list. HP Dumas clarified that no one on the list has been voted on; this is simply a list of nominations. Dir. Kepler asked how to go back and review history, to which Executive Director Thomas confirmed that there was a history located on the NCPGA website. Dir. Kepler questioned if the process was still under development. HP Dumas confirmed that it is and will change as the process continues.
- 3. No further questions.
- iv. Motion to approve process as submitted: Approved Unanimous.
- v. ACTION ITEM: Reopen NCPGA Hall of Fame.

V. President's Report - Bill Troyanoski, PGA

- 1. Reviewed Action Item and Request Log. Confirmed that 02/22/16 request to sort lists alphabetically be marked complete. Items to leave as ongoing include Chapter Presidents meetings and all items dated 04/24/17 and 07/09/17.
 - i. Update on Chapter Presidents Request Item: Director Sutton advised that attempt to meet was made at July meeting and group is still working to make it happen.
- 2. Outlined anticipated schedule and itinerary for PGA Annual Meeting, sharing that there are five resolutions out, which will be distributed to the board for input:
 - i. Constitution and bylaws construction: Simplifying and integrating into a single document.
 - ii. Realignment of district directors.
 - iii. Mandatory life and liability insurance will require additional \$5 per year to continue coverage.
 - iv. Issue regarding A-3s and their ability to play in the PGA Professional Championship.
 - v. Southern California would like to offer six credits towards membership for those who have completed a college program in golf other than PGA Programs.
 - vi. Called for thoughts and concerns on issues. ED Thomas stated that the A-3 issue is forecasted to be heated. Acknowledged that we currently have one of those members playing in our tournament today. Director Tuhn confirmed that he isn't sure about the resolution since it can

be seen from more than one perspective. Believes that PGA Members who do contribute to their Sections shouldn't be restricted. While they pay their dues like anyone else, he can see where the opposing side of the debate is coming from.

J. Sanchez pointed out that former PGA Professionals now compete as amateurs in some cases and the debate begs the question as to where the line should be drawn. He does not believe that those playing should be "punished" for their former status, and believes that if Uresti had finished second in the tournament, the issue would not currently be debated. Stated that consideration should be paid to how much we stand to lose by discontinuing the alliance between players and working professionals.

HP Dumas shared concerns that PGA Professional spots are decreasing, which may cause the event to develop into a PGA TOUR event. Dir. Kepler pointed out that money may be the primary deciding factor.

President Troyanoski confirmed that more information would be send via email for the board members to review. J. Sanchez asked if these issues would be voted on at the National meeting or just presented to the members. President Troyanoski confirmed that a presentation would occur along with the opportunity to ask questions and a "straw vote" to gauge support. Additional discussions will then take place throughout the evening before the resolutions are presented for a full vote.

- 3. Reviewed NCPGA Committee Restructuring Implementation Plan as submitted. Emphasized that the purpose of restructuring isn't to suggest that current committee structure isn't effective; on the contrary, the intent is to pull from the national initiative of creating core committees and bring them together to collaborate under one roof.
- 4. Diversity and Inclusion report reviewed as submitted. Commented that this could be a great opportunity for us to be a leader of all Sections in education. N. Maul added that there was a call from one of the Foundation directors to diversify the board.
- 5. Briefed on initiative to raise money in support of victims of the recent Napa fires and Hurricane Harvey. Opened discussions to C. Pence to provide more information on how many NCPGA Professionals have been impacted.

C. Pence advised that of the 90 potentially affected professionals, about half got back to her. Of those who contacted her, two have lost their homes. Three courses were largely affected, including Mayacama, Silverado, and Fountaingrove. President Troyanoski inquired as to what would be the right response, citing that he would like to create an action item to address the issue. ED Thomas suggested creating a GoFundMe account for distribution via social media to support golf related personnel. Thomas shared that the Section generated about \$1,200 for Hurricane Harvey victims which is far short of what we'd hoped for, but believes GoFundMe may be a more successful route. HP Dumas voiced his support for starting a GoFundMe page.

N. Maul shared that she and Tim Burr were going to contribute to fire relief via their 100 Holes Challenge this year. C. Pence suggested developing a list of associations in the affected areas of where to take items for donation and volunteer assistance. Dir. Kepler expressed interest in having a plan going forward of how to respond to disasters in the future.

N. Maul inquired if there was anything specific we can do for our two members who lost their homes. President Troyanoski stated that an email with specific calls to action has gone around.

- i. ITEM REQUEST: ED Thomas to explore options and Section plan for disaster relief program.
- 6. Shared that we are looking for thoughts and suggestions as to what we can do to have a successful event at the 2020 PGA Championship. We are networking with a group hosting the event in 2018 and The PGA has chosen Dan Dillon from The Olympic Club to serve as a local chair. There is some concern that Harding Park does not have a large enough member base from which to recruit volunteers. This is an opportunity for the Section to step up and be seen as a partner/resource. About 600 volunteers are needed for a successful event.
- 7. Report concluded; no questions.

VI. Vice President's Report - Dede Moriarty, PGA

- 1. Reviewed finance overview for nine months ending September 30, 2017 as submitted. ED Thomas advised that much of the staff expense was due to turnover and staff changes, as well as accounting changes with HQ which required modification and adaptation at Section level. Anticipates that next year, the new employees will be more efficient. ED Thomas also shared that there were unexpected repairs made on his car, along with discussion on whether he would get a new vehicle and what to do with the older vehicle. Advised that BMW partnership will begin January 1, 2018.
- 2. With transition to new accounting system, we are not prepared to forecast the budget for 2018. The goal is to have the forecast within the next 30 days prior to the NCPGA Annual Meeting.
- 3. Report concluded; no questions.

VII. Secretary's Report – Dede Moriarty, PGA

- 1. Membership Report (as of June 19, 2017)
 - i. Total Membership: 1,107
 - ii. Total Members: 906
 - 1. Total Inactive: 34
 - 2. Total F: 7
 - iii. Total Apprentices: 201
 - 1. Suspended Apprentices: 55
 - iv. New Facilities since 01/01/2017: 4
 - v. New Apprentices since 01/01/2017: 46



- vi. New Members since 01/01/2017: 25
- vii. Transfers into Section since 01/01/2017: 31
- 2. Reviewed Membership Dashboard.
- 3. Bylaws & Task Force update: At the request of President Troyanoski, a group has been assembled to discuss. Group includes Pres. Troyanoski, Honorary President Dumas, Executive Director Thomas, Director Brace, and Jim McGrath. The team has met twice and will have more in-depth update at annual meeting.
- 4. Pres. Troyanoski asked for update on suspended apprentices. Dir. Sutton advised that there have been no significant changes to the process. Pres. Toyanoski stated that he would like to see a trend report, to which Dir. Sutton advised that the spike in membership is due to apprentices who have moved Class A Membership.
- 5. Report concluded; no questions.

VIII. Executive Director/COO Report - Chris Thomas, PGA

- 1. Provided Section operations update: Staff continues to align with strategic plan. The NCPGA Foundation has had great success in fundraising; N. Maul and S. Schneider will be moving to more Foundation activities, bringing the associated staffing expense to the Foundation side as well.
 - J. Sanchez is doing a great job of fulfilling his business development role. His contract has been renegotiated for a more commission-based compensation. Ongoing discussions will be held regarding paying him on retainer. The communications department has developed a new look and feel for the Section website and is evaluating how we promote activities. N. Gatch will take on a Player Development role via HQ, which will cause B. Rich to adapt role and take on more of an operational focus. The new membership assistant J. Reed is doing great.
- 2. NCGA Update: Promotion of the JTNC is ongoing; report reviewed as submitted. ED Thomas outlined a new goal to create a junior golf website to encompass all programs and eliminate any confusion in the marketplace. Site will also offer insight for pros who wish to help build the amateur side.
- 3. CAG Update: ED Thomas' presidency is ending. Group spent time at the last two meetings rediscovering overarching mission, goals, and vision. E. Moore-Minister is set to be next president.
- 4. Upcoming Events: Report reviewed as submitted.
- 5. Report concluded; no questions.

IX. NCPGA Foundation Report – Dede Moriarty, PGA

 2017 Update: Report reviewed as submitted. Board members are getting more engaged and making huge contributions to progress. N. Maul has secured \$80,000 grant via the VA for PGA HOPE, with 7 additional grants pending. First edition of monthly e-newsletter will go out to help educate membership on what the Foundation has been doing. PGA HOPE Northern California has now touched over 500 veterans in Northern California and NW Nevada. If the Section board can get more engaged, it would go a long way to engaging the membership. Opportunities for this include the 100 Holes Challenge and CharityBuzz donations for the end of the year.

2. Report concluded; no questions.

X. PGA of America Reports

- 1. District 11 Report Scott Ashworth, PGA: Not present. Report reviewed as submitted.
- 2. Employment Services Carol Pence, PGA: Reviewed report. "PGA Employment" is rebranding as "PGA Career Services"; role is changing to include more time out in the field to meet professionals and gauge how we can help them in their career goals.

MSR requirements: Cycle ends June 2018. We are falling behind the curve. 27% of our members have satisfied requirements. C. Pence and Dir. Sutton are working on ways to learn more about which types of education would be most beneficial to membership. Dir. Sutton advised that of the four educational opportunities this year, one was well attended, one was cancelled due to low enrollment, and one was condensed from a 2-day experience to one day.

President Troyanoski shared that national board did not find online education to be a deterrent. Dir. Galli and J. Sanchez voiced support that multiple types of educational opportunities would provide the most value to NCPGA professionals. C. Pence advised that she compared list of topics and what employers look for, and believes scheduling to be a factor. Proposed that we consider offering education along with playing opportunities more frequently, and focusing on scheduling in winter versus summer months.

Dir. Sutton shared his frustrations with conducting education with obstacles from communications and financial constraints.

- i. ITEM REQUEST: C. Pence requested J. Reed send information to board members not in attendance in order to prepare for discussion for next meeting.
- 3. Report concluded; no questions.

XI. Section Reports

- Assistant Executive Director Nancy Maul: Overall sponsorship revenue is up by 4%. In 2018
 National Car Rental is moving revenue to PGA Junior League. Will have to prepare to cushion
 financial deficit. Sponsors are looking more and more for us to put them in touch with professionals.
 We are trying to expand our understanding on how to provide value to sponsors, which is time
 intensive.
- 2. Independent Contractor, Business Development J. Sanchez: Opportunities include meeting new potential sponsors as we grow community outreach and segmenting membership via survey to better understand which types of decisions they are responsible for making at their facility. Would

like to learn more about who we are in order to launch better partnerships.

Weaknesses include determining value from Section standpoint. Partners do not view their giving as separate between Section and Foundation; rather, they are looking to put their money in a place that most closely aligns with their goals. Team is exploring options on how to offer a sponsorship option similar to how New England Section does, allowing us to build royalty-based sponsorships that will continue to deliver revenue year over year.

3. Player Development & Membership Services Director – Brian Rich: Reviewed report as submitted.

XII. NCPGA Chapters

- 1. Bay Area Jeff DeBenedetti, PGA: Not present. Report reviewed as submitted.
- 2. Monterey Pat Jones, PGA: Not present. Report reviewed as submitted.
- 3. North Coast Greg Henderson, PGA: Not present. Report reviewed as submitted.
- 4. North State Mike Galli, PGA: Report reviewed as submitted.
- 5. San Joaquin Jeff Palmer, PGA: Not present. Report reviewed as submitted.
- 6. Sierra Nevada Travis Alley, PGA: Report reviewed as submitted. Financials included; 4 new members bringing chapter members to 74. Goal is to get to 100 chapter members by end of year. Tournaments are wrapping up for year but there was good representation throughout pro-am events. Would like to have easier access to chapter bank account statements. Looking for host facility for annual meeting in February (likely at Somersett).

XIII. Committees & Task Forces

- 1. Apprentices/Mentoring Ward Sutton, PGA: Reviewed report as submitted.
- 2. Awards Mark Naylor, PGA: Not Present. Report reviewed from Dir. Winiecki, who is not present.
 - i. ITEM REQUEST: Looking for motion to support Gloria Armstrong as inaugural recipient of Diversity in Golf award at December meeting.
- 3. Past President/Business Development Len Dumas, PGA: Reviewed report as submitted.
- 4. Communications/ Public Relations Ed Winiecki, PGA: Not present. No report.
- 5. Education/Teaching Ward Sutton, PGA: Reviewed report as submitted. Committee is exploring a panel discussion at the PT Forum since T3 was cancelled due to low enrollment.
- 6. Growth of the Game Mike Dowd, PGA: Not present. No report.
- 7. Junior Golf Meredith Loosse, PGA: Not present. No report.

- 8. Nominations & Elections Len Dumas, PGA: Encouraged board members to vote if they haven't already. Reviewed secretary election process as submitted and confirmed secretary election will be conducted at December board meeting.
 - i. ITEM REQUEST: ED Thomas to send out information with statements and letters to employers regarding time commitments.
- 9. Policies & Procedures Bill Troyanoski, PGA: No report.
- 10. Tournaments Stewart Smith, PGA: Not present. Report reviewed as submitted.
- 11. Chapter Representatives Ward Sutton, PGA: No report.

XIV. NCPGA Divisions

- 1. Senior Division Shawn McEntee, PGA: Not present. No report.
- 2. Assistant Apprentice Division Chris Galvin, PGA & John Crater: Not present. No report.
- 3. Women's Division Dede Moriarty, PGA: Looking forward to 21st year of cup matches, and hoping to see improvement. There are now 50 women in the Section which is up from prior years.
- XV. Unfinished Business: None

XVI. New Business

- 1. President Troyanoski reported update from Dir. Wilcox on Staedler-Jetter Cup Matches: NCPGA leads 6-1, and Hanna-Wehrman standings are 3-1/2 NCGA 1-1/2 NCPGA.
- 2. No further comments

XVII. Adjourn

- 1. Motion: Honorary President Dumas
- 2. Second: Director Kepler
- 3. Adjourned 3:23 PM

Respectfully submitted, Dede Moriarty, PGA Secretary, Northern California PGA



BOARD OF DIRECTORS CONFERENCE CALL October 27, 2017 Via Conference Call

Board Present: Bill Troyanoski, Dede Moriarty, Len Dumas, Mike Dowd, Shawn Kelly, Ward Sutton, Jim Kepler,

Dennis Tuhn, Paul Wilcox, Dan Brace, Jeff DeBenedetti, Pat Jones, Mike Galli

Past President: Bob Young, Shim LaGoy

Staff Present: Nancy Maul

Board Not Present: Nick Bailey, Ed Winiecki, Greg Henderson, Jeff Palmer & Travis Alley

I. Meeting deemed called to order at 10:02AM by President Bill Troyanoski

II. Purpose of the Conference Call Action Items

- 1. Medical benefits for Selina, Tara and Taylor Thomas which terminate Tuesday October 31st, 2017. **Action requested**: NCPGA to extend benefits to the Thomas family through the end of 2017.
- 2. The NCPGA will pay Chris for wages in the current pay period through October 23, 2017 plus accrued vacation.

Action requested: NCPGA pay the Thomas Living Trust contracted salary through the end of 2017.

3. The Officer team suggests appointing Nancy Maul as interim Executive Director, after which a formal process will be developed to assess next steps in hiring an Executive Director.

Action Request 1. A motion was made and seconded for the NCPGA to extend benefits to the Thomas family through the end of 2017. (2 months - 1,506). This cost is budged in 2017.

Motion Made: Len Dumas Motion Second: Dennis Tuhn

Discussion: None Approved: Unanimous

Action Request 2. A motion was made by and seconded by for the NCPGA to pay the Thomas Family

Living Trust Chris's salary through the end of 2017.

Motion Made: Len Dumas Motion Second: Shawn Kelly

Discussion: It was decided to stay on the current pay schedule and there would be no tax ramifications.

Approved: Unanimous

Action Request 3. A motion was made and seconded to appoint Nancy Maul Interim Executive Director

Motion Made: Dan Brace Motion Second: Jim Kepler

Discussion: 100% supported Important that we make use of the support offered by SCPGA, Aloha and

Ward Sutton.

A Go Fund Me Page has been set up by SCPGA towards Taylor and Tara college expenses.

If Selena is up to it, it would be great to have her attend the Annual meeting to accept the Strausbaugh

award for Chris

Approved: Unanimous

III. Adjourn

Meeting deemed to be adjourned at 10:28AM

Respectfully submitted, Dede Moriarty, PGA Secretary, Northern California PGA



BOARD OF DIRECTORS CONFERENCE CALL November 27, 2017 Via Conference Call

Board Present: Bill Troyanoski, Dede Moriarty, Shaun Kelly, Jim Kepler, Ward Sutton, Dennis Tuhn, Ed Winiecki,

Dan Brace, Jeff DeBenedetti, Pat Jones, Mike Galli, Jeff Palmer, Mike Dowd, Paul Wilcox

PGAHQ: Scott Kmiec

Board Not Present: Jeff Henderson

I. Meeting deemed called to order at 10:02AM by President Bill Troyanoski

II. Purpose of the Conference Call Action Items

- The purpose of this call was to review Executive Director selection protocol. President Troyanoski reviewed the protocol sent to the BOD and the make - up of the search committee.
 - a. Six committee members
 - 1. NCPGA Board of Director Member (2)
 - 2. NCPGA Past President (1)
 - 3. PGAHQ Senior Director of Operations (1)
 - 4. NCPGA Secretary (1)
 - 5. NCPGA Vice President (1)
 - 6. NCPGA President
- 2. The Committee selection shall be based on best practices.
- 3. Decision process was discussed. The search committee shall select the finalist, the President will break if a tie, and the Board of Directors will approve the hire. Ed Winiecki confirmed that the President will break a tie, and that any NCPGA Staff or Section officers that are interested in pursuing the ED position would recuse themselves from the process. Troyanoski confirmed that the committee is selected by the NCPGA President in the past and is consistent with So Texas and Illinois Sections in their recent ED search. The search committee will pick the finalists. Dan Brace confirmed that this is what was done in the past and that this is on the right track. It was discussed that the job description will be developed by NCPGA Officers, and that the Past Presidents should review as the position has evolved over time.

The job search will be led by a Career Service member with the that is not affiliated with the NCPGA Scott Kmiec confirmed that his team has led all ED searches in recent years and that this should ensure a transparent and correct process.

Bill discussed that the contract for the new ED should be aligned to the 2018 Operating budget and that the current term of the contract is three years.

Some discussion centered around the selection process. Jim Kepler felt that the proper processes were being followed and that all looked good.

The preliminary schedule starts with the announcement of the search committee on 12/11 and really kicks off with the first meeting of the selection committee after the first of the year. The hope

was that a ED would be in place to attend the Executive Director Conference, but that does not fit with established time table for our section. Dan Brace asked how Nancy Maul was doing with the Interim position. Bill replied that although she has a lot on her plate, she is handling the job extremely well, and has support from with the Southern California Section and PGAHQ. Bill feels that we can identify and announce the search committee members and make an announcement by Friday of this week.

The last item for discussion was for the ED's car. Currently it is being stored by Len Dumas. It was agreed that Nancy Maul should have use of the car until a permanent solution is in place.

The floor was opened for discussion. Ed Wineicki thanked Bill for his leadership at this difficult time.

Bill thanked all for their time and service to the section.

III. Adjourn

Meeting deemed to be adjourned at 10:35AM

Respectfully submitted, Dede Moriarty, PGA Secretary, Northern California PGA

NCPGA Board Meeting Voted Action Item Log

Meeting Date	Action	Motion by	2nd by	Vote	Notes
12/04/16	Minute Approval - July 10, 2016	Jones	Sutton	APPROVED	Unanimous
12/04/16	Minute Approval - October 17, 2016	Tuhn	Troyanoski	APPROVED	Unanimous
12/04/16	Motion to approve - Dues Increase by 10%	Jones	Moriarty	APPROVED	Unanimous
12/04/16	Motion to approve -2017 Operating Budget	Jones	Tuhn	APPROVED	Unanimous
71/72/20	Minute Approval - December 4, 2017	Tuhn	Brace	APPROVED	Unanimous
02/27/17	Motion to Adjourn	Kelly	Bailey	APPROVED	Unanimous
04/24/17	Minute Approval - February 27, 2017	Tuhn	Sutton	APPROVED	Unanimous - Adjustments noted: Motion to list Past
					President Young as "Past President" not as Director
04/24/17	Motion to approve Apprentice Orientation Policy	Winiecki	Moriarty	APPROVED	Unanimous
04/24/17	Motion to Amend Apprentice Engagement Policy	Bailey	Alley	APPROVED	Unanimous - Mentions of "active" / "inactive" status to be
					removed from policy.
04/24/17	Motion to Amend Apprentice Engagement Policy	Winiecki	Bailey	FAILED	Majority - 3 in favor, remaining directors against requiring (1)
					seminar OR (1) meeting AND tournament.
04/24/17	Motion to review and approve proposed evolution plan for	Sutton	Dumas	APPROVED	Unanimous
	committee structure				

NCPGA Board Meeting Request Log

Meeting Date	Board Request	Requested By	Responsible Party	Due Date	Status	Notes
12/06/15	Compensation Survey Completion - set goal to improve ranking of 20th out of 41 Sections	Jones	Board/Staff	12/31/16	ONGOING	Promose Participation to membership. Update at 04/24/17 meeting: NCPGA ranked 9th out of 41 Sections for
02/22/16	Sort lists alphabetically so that searching listed members is easier	Moriarty	Staff	12/31/16	COMPLETE	barticibation. Ongoing item marked complete per 02/27/17 Board Meeting
02/22/16	Chapter Presidents are presented with challenge to get together before the Semi-Annual Meeting to discuss best practices that may work for other chapters.	Stansberry	Chapter/Presidents	07/10/16	COMPLETE	Ongoing item marked complete per 02/27/17 Board Meeting
12/04/16	Encourage Chapter Presidents to get together to increase participation and apprenticeship	Stansberry	Chapter/Presidents	12/31/17	ONGOING	02/27/17 - Chapter Presidents' Meeting Kickoff 07/09/17 - Meeting unsuccessful due to low engagement
04/24/17	VP Moriarty to create task force to review bylaws, particularly 6.5 as it relates to elections.	Troyanoski	Moriarty	07/09/17	ONGOING	Discussion on looking into updates from previous meetings. Those who would like to participate should contact VP
04/24/17	Provide update on Engagement Survey. Exec. Dir. Thomas and team to research engagement tool and benchmark in order to measure progress.	Sutton	Exec.Dir. Thomas	2017	ONGOING	
07/09/17 07/09/17	Request for Gloria Armstrong Award Request BOD's make efforts to get involved with the PGA Foundation	Winiecki Moriarty	Exec.Dir. Thomas Maul	2018 2018	ONGOING	
10/23/17	Request to explore options for disaster relief program Send information to board members not in attendance in order to prepare for discussion of educational opportunities at next BOD meeting	Kepler	Exec.Dir. Thomas Staff	12/03/17 12/03/17	CANCELLED	
10/23/17	Looking for motion at Annual BOD Meeting to support Gloria Armstrong as inaugural recipient of Diversity in Golf award.	Winiecki	BOD	12/03/17		
10/23/17	Send statements and letters to employers regarding time commitments	80D	Exec.Dir. Thomas	12/03/17	COMPLETE	





2018 NCPGA Board of Directors Meeting Schedule

<u>Time</u> <u>Location</u>	tee Meetings 12:00PM TBD	New BOD Orientation 11:00 AM Thunder Valley Casino/Resort (Lincoln, CA) Lunch Board of Directors's Meeting 1:00 PM Sierra Room	ctors Meeting 12:00 PM Olympic Club (San Francisco, CA) (Tentative)	ee Meetings 12:00 PM TBD	12:00 PM Eldorado Hotel Casino Reno (Reno, NV) tors Meeting 1:00 PM Panoramic Board Room - 25th Floor Meeting 5:00 PM Convention Ballroom	ctors Meeting 12:00 PM Poppy Hills GC (Pebble Beach, CA)	tors Meeting 3:00 PM TBD 5:00 PM 5:00 PM	
<u>Date</u>	Thursday, January 18, 2018 Joint Committee Meetings	Monday, February 26, 2018 New BOD Orientation Lunch Board of Directors's	Sunday, April 22, 2018 Board of Directors Meeting	Monday, June 11, 2018 Joint Committee Meetings	Sunday, July 8, 2018 Board of Directors Meeting Semi-Annual Meeting	Thursday, October 18, 2018* Board of Directors Meeting	Sunday, December 2, 2018 Board of Directors Meeting Special Awards Ceremony	
Meeting #		1	2		m	4	rs.	



MEMBERSHIP REPORT (as of 11/20/2017)

• Total Membership: 1104

• Total Members: 904

o Total Inactive: 34

o Total F: 7

• Total Apprentices: 200

O Suspended Apprentices: 53

New Facilities since 01/01/2017: 7

• New Apprentices since 01/01/2017: 47

• New Members since 01/01/2017: 27

• Transfers into Section since 01/01/2017: 34

Total IN: 34	
First Name	Last Name
Stanley	Bean
Jeff	Bushnell
Adrian	Cardoza
Roger	Clark
Shawn	Clark
Jeffrey	Earl
Mark	Fielding
Todd	Fischer
Sue	Fiscoe
Edwin	Forrest
Robert	Haney
Daniel	Herek
Cathy	Johnson
Lance	Johnson
Anthony	Koch
Mark	Lavin
Cody	Long
Robert	Lunn
Gary	Mandrella
Timothy	McKeever
Brannigan	McNulty
David	Milligan
Rick	Moreno
Eric	Navarro
Bob	Peterson



Tim	Pometta-Horn
Steve	Porter
Gregory	Raleigh
Donald	Randall
David	Rowe
Michael	Rubio
Wendy	Stuart
Leo	Vath
Gary	Xavier

Total F: 7	
First Name	Last Name
Timothy	Coles
Doug	Levy
David	Schacht
Krystal	Shearer-Kelly
Bryan	Springer
Chris	Stein
David	Temple

Total Suspended AP: 53					
First Name	Last Name	Class	Employer Name	Work Phone	
Jeffrey	Allen	B-8	Lake Merced Golf and CC	(650) 755-2233	
Delfino	Alvarez-Vazquez	B-8	Discovery Bay Country Club	(209) 598-9496	
Ryan	Arnold	B-8	Fort Washington Golf & CC	(559) 434-9120	
Michael	Barry	B-21	Franklin Canyon Golf Course	(510) 799-6191	
Clark	Bentz	B-1	Rancho Del Rey Golf Club	(209) 358-7131	
Blake	Bertrand	B-8	Diablo Country Club	(925) 837-4221	
Brooks	Besson	B-8	Mc Innis Park Golf Center	(415) 686-6002	
Zachary	Bischoff	B-8	Pasatiempo Golf Club	(831) 459-9155	
Sean	Boggs	B-8	Empire Ranch Golf Course	(775) 885-2100	
Zachary	Brode	B-8	Peninsula Golf & Country Club	(650) 638-2239	
Jeffrey	Burr	B-8	Spyglass Hill Golf Course	(831) 625-8563	
Joseph	Calhoun	B-8	Almaden Golf & Country Club	(408) 964-0956	
Ryan	Clauzel	B-8	TPC Harding Park	(415) 664-4690	
Edward	Cosgriff	B-8	Sequoia Woods Country Club	(209) 795-2141	
Joshua	Criswell	B-8	Saddle Creek Golf Club	(209) 785-3700	
Patrick	Davis	B-8	The Course at Wente Vineyards	(925) 456-2475	
David	Desatoff	B-8	Santa Teresa Golf Club	(408) 225-2650	
Peter	Dooley	B-6	GolfTEC - San Jose	(408) 243-4653	



Northern California Section

Cole	Erquiaga	B-8	Winnemucca Golf Course	(775) 623-9920
Manuel	Freitas	B-4	San Juan Oaks Golf Club	(831) 636-6115
Leone	Hansen	B-8	Carmel Valley Ranch	(831) 626-2510
Mark	Hayes	B-8	Dayton Valley Golf & CC	(775) 246-7888
Andrew	Но	B-8	Stanford Golf Course	(650) 724-0944
James	Hutchings	B-6	Martis Camp Club	(651) 442-6790
Jay	Jilot	B-6	GolfTEC-Reno	(775) 322-4653
Kevin	Johnson	B-8	Chardonnay Golf Club	(707) 257-1900
Jang Wook	Lee	B-8	Golf Club at Moffett Field	(650) 603-8026
Brian	Little	B-8	Rancho Murieta Country Club	(916) 354-2400
Dallas	Lopez	B-8	Poppy Ridge Golf Course	(925) 447-6779
Phillip	Mabe	B-8	Lake Tahoe Golf Course	(530) 577-0788
James	McIntosh	B-8	Marin Country Club	(415) 382-6707
Noah	Montgomery	B-6	DarkHorse Golf Club	(530) 269-7900
Howard	Muto	B-8	Napa Golf Course @ Kennedy Prk	(707) 255-4333
Michael	Nicoletti	B-8	Granite Bay Golf Club	(916) 791-5379
Candice	Nishimura	B-8	Presidio Golf Course	(415) 561-4661
Douglas	Ogard	B-8	Claremont Country Club	(510) 655-2431
Kyle	Ortiz	B-8	California Golf Club	(650) 589-0144
Nicholas	Pappas	B-8	Oakmont Golf Club	(707) 539-0415
Paul	Pearson	B-8	Meadowood Resort	(707) 963-3646
Stevan	Peters	B-8	Petaluma Golf & Country Club	(707) 762-7041
Ryan	Polisso	B-8	Old Greenwood	(530) 550-7010
Ту	Puekdang	B-8	Yolo Fliers Club	(530) 662-8050
Michael	Samaniego	B-1	Morro Bay Golf Course	(805) 772-1923
Beau	Server	B-1	Carson Valley Golf Course	(775) 265-3181
Thomas	Shuldheisz	B-8	Las Positas Golf Course	(925) 455-7820
Eric	Smith	B-8	Glenbrook Club	(775) 749-5201
Patrick	Steiner	B-8	Windsor Golf Club	(707) 838-7888
Willie	Trull	B-8	Woodbridge Golf & Country Club	(209) 369-2371
Jeffrey	Van Kula	B-8	Peninsula Golf & Country Club	(650) 638-2239
Andrew	Vassallo	B-1	Cherry Island Golf Course	(916) 991-7293
Mark	Wiese	B-13	Monarch Bay Golf Club	(510) 895-2162
Ryan	Williams	B-6	Will Robins Golf	(916) 596-0001
Dirk	Zander	B-13	Palo Alto Hills Golf & CC	(650) 917-5135

New Facilities:	7	
FACILITY	STREET1	STREET2
Simpson University	2211 College View Dr	Redding, CA 96003-8601
Heffernan Insurance Brokers	1350 Carlback Ave	Walnut Creek, CA 94596
Reliance Golf Management	681 St Andrews Dr	Dayton, NV 89403-8735
Synergy Golf Management	1527 Rangewood Dr	San Jose, CA 95138-2756
Spartan Golf Complex	1 Washington Square	San Jose, CA 95192



The First Tee of the East Bay	11425 Golf Links Rd.	Oakland, CA 94605
Topgolf - Roseville	1700 Freedom Way	Roseville, CA 95678

Name	Primary Facility Name	Class	Facility Phone Number
Jeffrey E. Allen	Lake Merced Golf and CC	B-8	(650) 755-2233
Nicole M. Arends	Sonoma Golf Club	B-8	(707) 996-0300
Jason S Badarello	TPC Stonebrae	B-8	(510) 728-7878
Charles D Baucom	Turlock Golf & Country Club	B-8	(209) 634-4976
Donald J. Baucom	Morgan Creek Golf Club	B-1	(916) 786-4653
Luis D. Benitez	Tehama Golf Club	B-8	(831) 622-2250
Tyrell J Campbell	TPC Harding Park	B-8	(415) 664-4690
Joshua D Criswell	Saddle Creek Golf Club	B-8	(209) 785-3700
Conor M Davidson	The Bridges Golf Club	B-8	(925) 735-4253
Salvatore L. Elardo III	TPC Stonebrae	B-8	(510) 728-7878
Cooper A Essick	Carmel Valley Ranch	B-8	(831) 626-2510
Travis W Evans	Beau Pre Golf Club	B-8	(707) 839-3412
Joseph R Faber	The Golf Club at Boulder Ridge	B-8	(408) 323-9900
Travis D. Falany	Fort Washington Golf & CC	B-8	(559) 434-9120
Wyatt G. Ferrell	Buckingham Golf & Country Club	B-8	(707) 279-4863
Franklin J Fey	Washoe Golf Club	B-8	(775) 828-6640
Dominic I Hernandez	Bayonet & Black Horse GC's	B-8	(831) 899-7271
Sean M Hewitt	Blue Rock Springs Golf Course	B-8	(707) 643-8476
David M Jackson	Tehama Golf Club	B-8	(831) 622-2250
Felix Jasso	Coyote Creek Golf Club	B-6	(408) 463-8024
Shannon S. Jelliffe	California Golf Club	B-8	(650) 589-0144
Marc C Jensen	Bidwell Park Golf Course	B-8	(530) 891-8417
Hoon Ju	Golf Club at Moffett Field	B-8	(650) 603-8026
Dalton J Limberg	Lake Chabot Golf Course	B-14	(510) 351-5812
John M McCord	Claremont Country Club	B-8	(510) 655-2431
James C McIntosh	Marin Country Club	B-8	(415) 382-6707
Joshua S Miller	Swenson Park Golf Club	B-8	(209) 937-7360
Tyler J Olson	Crystal Springs Golf Club	B-8	(650) 342-0603
Arron A. Paulino	Crystal Springs Golf Club	B-8	(650) 342-0603
Mark R Perchaluk	North Ridge Country Club	B-8	(916) 967-5716
Brian P Rich	Northern California Section	B-11	(707) 449-4742
Beau J Server	Carson Valley Golf Course	B-1	(775) 265-3181
Cody R Smith	Somersett Golf & Country Club	B-8	(775) 787-1800
Lawrence H. Stratton	Mayacama Golf Club	B-8	(707) 569-2915



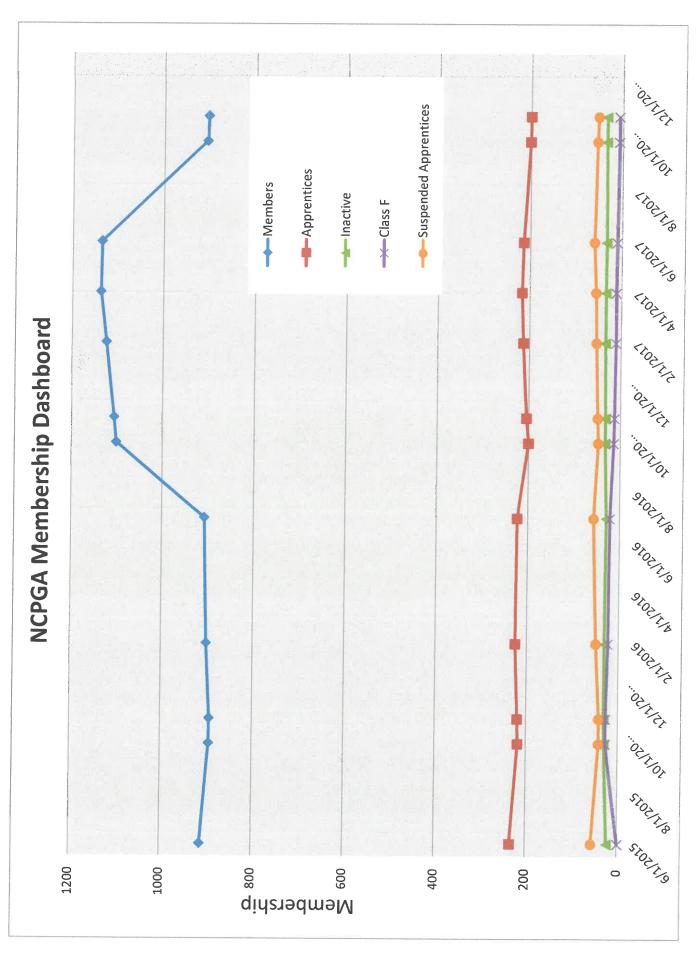
Annie M Teicher	First Tee of Monterey County	B-6	(831) 442-6922
Jesse A Telian	Schaffer's Mill Club	B-8	(530) 582-6964
Ryan L Thomas	Eagle Vines Golf Course	B-8	(707) 257-4470
Michael Y Usuki	Coyote Creek Golf Club	B-8	(408) 463-8024
Kyle M Verle	Empire Ranch Golf Club	B-8	(916) 817-8100
Alan J Walsh	Villages Golf & Country Club	B-8	(408) 274-3220
Cory T Watt	Bayonet & Black Horse GC's	B-8	(831) 899-7271
Joshua D. Weeden	The Club at ArrowCreek	B-1	(775) 850-4653
Matthew B. Williams	Granite Bay Golf Club	B-21	(916) 791-5379
Trever B Wilson	Bing Maloney Golf Course	B-8	(916) 808-2283
Zachary J. Wingo	The Ridge Golf Course	B-8	(530) 888-7888
Michael P. Winkenbach	Chuck Corica Golf Complex	B-4	(510) 747-7800
Miranda M Wiss	Half Moon Bay Golf Links	B-8	(650) 726-1800

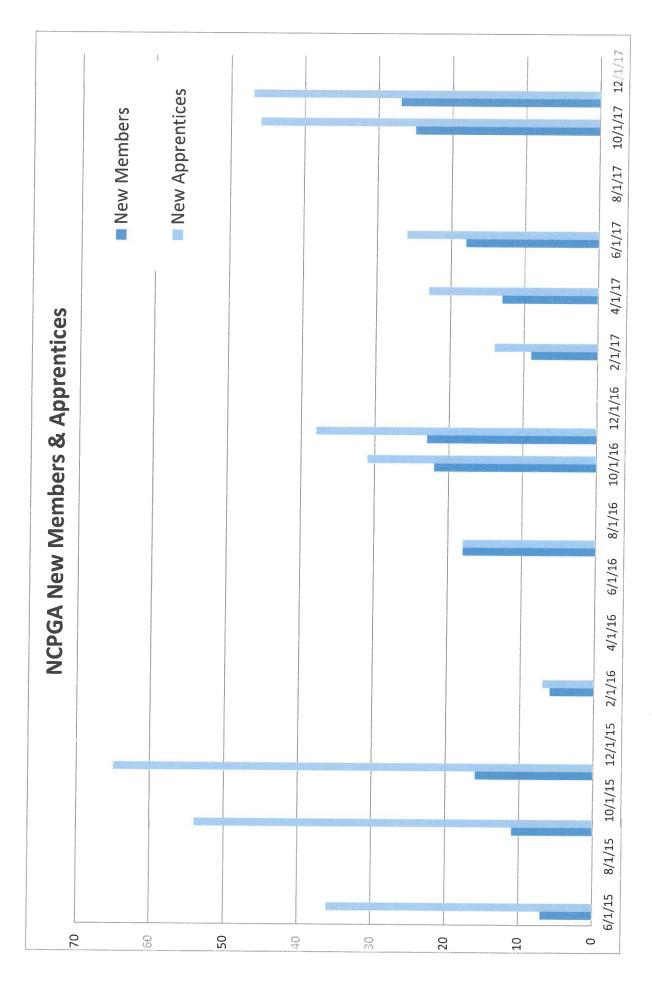
New Members: 27							
Name	Facility	Class	Facility Phone				
Brandan L. Albee, PGA	Spyglass Hill Golf Course	A-8	(831) 625-8563				
Reed B. Becker, PGA	Spyglass Hill Golf Course	A-8	(831) 625-8563				
Jordan L. Benoit, PGA	Spring Creek G & CC	A-8	(209) 599-3630				
Keith A. Berry, PGA	Riverside Golf Course	A-13	(559) 275-5900				
Scott J. Beville, PGA	Lakeridge Golf Course	A-8	(775) 825-2200				
Norman F. Blanco, PGA	Pebble Beach Golf Links	A-8	(831) 622-8723				
Benjamin J. Bruno, PGA	Skywest Golf Course	A-8	(510) 317-2300				
Benjamin M. Church, PGA	Presidio Golf Course	A-8	(415) 561-4661				
William N. Coleman, PGA	Wilson Golf	A-20	(800) 622-0444				
Robert Patrick Donson, PGA	Pebble Beach Golf Links	A-8	(831) 622-8723				
Thomas J. Duncan, PGA	Dayton Valley Golf & CC	A-13	(775) 246-7888				
Chang Noung Han, PGA	Half Moon Bay Golf Links	A-8	(650) 726-1800				
Patrick B. Harris, PGA	The Turkey Creek Golf Club	A-8	(916) 434-9100				
Chelsa D. Helget, PGA	Mayacama Golf Club	A-8	(707) 569-2915				
Lee T. Hoellwarth, PGA	Airways Municipal Golf Course	A-1	(559) 291-6254				
Christopher L. Ingram, PGA	Pasatiempo Golf Club	A-8	(831) 459-9155				
Urian Y. Kim, PGA	Pebble Beach Golf Links	A-8	(831) 622-8723				
William G. Manning, PGA	The Olympic Club	A-8	(415) 404-4333				
Colin G. McCarthy, PGA	Martis Camp Club	A-6	(530) 550-6020				
Joshua J. Ostler, PGA	La Rinconada Country Club	A-8	(408) 395-4220				
Lewis Pattullo, PGA	Meadow Club	A-8	(415) 456-9393				
Jason W. Petrilena, PGA	Hidden Valley Country Club	A-8	(775) 857-4735				
Jeffrey A. Ponce, PGA	GolfTEC - Foster City	A-6	(650) 595-4653				
Thomas C. Pyeatt, PGA	Butte Creek Country Club	A-8	(530) 343-8292				
William P. Reibel, PGA	Sharon Heights Country Club	A-8	(650) 854-6429				
Brian C. Thompson, PGA		A-6					



Leonard A Ventimiglia III, PGA 18Birdies A-24 (408) 489-9250
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Transfers INTO Section: 34							
First Name	Last Name	Class	Employer Name	Work Phone Number	Previous Section		
Kristen	Allard	B-1	River Island Country Club	(559) 784-9425	Southwest		
Gabriel	Altshule	A-1	Salinas Fairways Golf Course	(831) 758-4653	Southern Cal		
Kevin	Anderson	A-1	Riverview Country Club	(530) 224-2250	Pacific Northwest		
Christopher	Annicella	B-8	Timber Creek Golf Course	(916) 774-3850	Southwest		
Kyle	Brandt	A-8	CordeValle Golf Club	(408) 695-4590	Southern Cal		
Courtney	Burdick	A-6	Round Hill Country Club	(925) 837-7424	South Florida		
Tyrell	Campbell	B-8	TPC Harding Park	(415) 664-4690	Metropolitan		
Robert	Dugan	A-13			North Florida		
Danny	Garner	A-9	Morgan Golf Management LLC	(816) 585-8114	South Central		
John	Gazaway	A-1			Colorado		
Daniel	Grannan	A-23	PGA Tour Superstore #801	(650) 600-5200	South Florida		
Chandler	Helmholz	A-8			Southwest		
Max	Langston	LMC			Georgia		
Kirby	Lee	A-1	Winchester Country Club	(530) 878-3001	Southwest		
Stephen	Lin	B-8	The Olympic Club	(415) 404-4333	Utah		
Cody	Long	IN			Unaffiliated		
Andrew	Loughrin	A-6	GolfTEC - Pleasanton	(925) 225-0444	Southern Cal		
Mark	Madson	A-4	Nicklaus Club-Monterey	(831) 647-2400	Southern Cal		
Emmett	Markulis	A-1	Baywood Golf & Country Club	(707) 822-3688	Aloha		
Michael	Nicoletti	B-8	Granite Bay Golf Club	(916) 791-5379	Southern Texas		
Danielle	O'Keefe	B-8	Presidio Golf Course	(415) 561-4661	Southern Cal		
Todd	O'Neal	LM			Aloha		
Kevin	Quinn	A-12	Simpson University	(530) 226-4520	Pacific Northwest		
Joseph	Reilly	A-9	Legacy Sports & Entertainment	(925) 949-9937	Tennessee		
Kevin	Roman	A-14	Monterey Peninsula CC	(831) 372-8141	Georgia		
Anthony	Roth	A-8	Martis Camp Club	(530) 550-6020	Southern Ohio		
Denton	Scott	A-8	San Juan Oaks Golf Club	(831) 636-6115	Alabama NW Florida		
Brian	Sleeman	A-1	The Preserve Golf Club	(831) 620-6871	Northern Ohio		
Patrick	Steffes	A-8	Burlingame Country Club	(650) 342-0750	Wisconsin		
Andrew	Stoterau	A-1	TPC Harding Park	(415) 664-4690	lowa		
Paul	Vasquez	A-8	Del Rio Country Club	(671) 688-3147	Unaffiliated		
Andrew	Vosburg	A-8	CordeValle Golf Club	(408) 695-4590	Southern Cal		
Gary	Wishon	LM			Southern Cal		









Upcoming NCPGA Events

December 2017

Monday, December 04, 2017 NCPGA Annual Meeting (Section Event) - MSR & MSR Opportunities

Friday, December 08, 2017 - Saturday, December 09, 2017 NCC Christmas Party & Skins Game - North Coast Chapter

Sunday, December 10, 2017 05:30pm - 08:00pm

MBAC Annual Meeting & Awards Banquet - Monterey Bay Area Chapter

Monday, December 11, 2017 10:00am BAC Winter Tour #2 - Bay Area Chapter

Monday, December 11, 2017 10:00am SJVC Sr/Jr Pro-Pro - San Joaquin Valley Chapter

Holiday Schedule

The Section Office will mirror PGA Headquarters and be CLOSED the following days: Friday, December 22, 2017 through Monday January 1. The Section Office will re-open Tuesday January 2, 2017.

January 2018

Monday, January 08, 2018 - Tuesday, January 09, 2018 NCPGA Player Teacher Forum - MSR & MSR Opportunities

Wednesday – Friday January 24-26, 2018 PGA Merchandise Show

Monday, January 29, 2018 NCPGA Pro-Series 2 (SECTION EVENT)

2017 NCPGA Secretary Election Candidate's Statement

Dear fellow NCPGA Board Members,

I write to you with a heart full of hospitality, humility and a passionate desire to serve our Section's PGA Apprentices, PGA Members and Staff in the position of NCPGA Secretary. I am optimistically looking forward to the opportunity of serving our members and growing the game as an Officer for the Northern California Section of the Professional Golfers Association of America.

I recently had the privilege to attend the 2017 PGA National Meeting in Austin, Texas. The experiences I had during that week gave me a heightened and renewed sense of thankfulness, gratitude and appreciation.

I could not be more thankful to be a member of the PGA of America family. The relationships I have built within our Association on a personal and professional level are irreplaceable. You inspire me. The educational opportunities, employment services, player development activities, playing opportunities and the good work our Foundation is doing motivates me to do more. I hope that the service I have put forth and will continue to put forth in the future is an inspiration and motivation to others.

I am extremely thankful for all of the positive actions all of our PGA Apprentices, PGA Members and Staff do to make golf a better game and the world a better place. I want to be a part of the good we do in whatever way I can and view the leadership position of being an NCPGA Officer as a continuation to that end. I hope that I have demonstrated to you over the years my level of passion and commitment to make our Association and the individuals that comprise it the best that they can be.

I am very appreciative for the roles and responsibilities I have been able to be a part of to be a difference maker in the lives of our PGA Apprentices and PGA Members. I consider my time spent on the Chapter, Section and National governance bodies as an Officer, Board member, Committee chair and Committee member as the most fulfilling times of my life.

I hope that I have earned your support and ask for your vote as NCPGA Secretary.

Sincerely Yours,



CLUB MANAGERS ASSOCIATION —AMERICA

Ward Sutton, PGA Master Professional Director of Club Operations 775-857-4742 Ext. 137 Cell-775-636-4388 wardsutton@hvccreno.com